



Innovation that excites

Special LEAF Pricing for Strategic Partners!

For a limited time, we are offering a \$10,000 Fleetail incentive to constituents of KCP&L on 2016 & 2017 LEAFs!

- ✓ Available Best-In-Class 107 Mile Range²
- ✓ No Oil Changes Ever
- ✓ Never Buy Gas Again
- ✓ Potential State HOV Access³
- ✓ 24 Months of Complimentary Public Charging⁴

<http://www.nissanusa.com/ev/media/pdf/incentives/nissan-leaf-incentive-604.pdf>



Up To:

\$10,000
Fleetail Incentive

Up to **\$7,500**
Federal Tax Incentive⁴
In addition to State EV incentives if available

\$17,500

Or MORE in Potential Savings

Savings Up to \$17,500

NNA is pleased to extend a special Fleetail 2.0 incentive of **\$10,000** to all eligible KCP&L participants who elect to PURCHASE a LEAF from dealer inventory. The \$10,000 incentive is used in the form of a rebate. If a consumer decides to finance the vehicle, NMAC **special annual percentage rates (APR's) DO NOT apply**, only standard rates apply.

Additional savings:

After the sale, the consumer can apply for the Federal Tax Credit of up to **\$7,500⁴**.

State and additional EV incentives may also apply, some can be applied at the time of sale to decrease the purchase price! For details on State and Federal EV incentives, kindly refer to this site:

<http://www.nissanusa.com/leaf-electric-car/ev-incentives>



CITY OF KANSAS CITY FLEET CERTIFICATION CODE: G46914

The 2016 Nissan LEAF®



S 24 kWh

- 84 Mile Range²
- B-mode (Enhanced Regenerative Breaking Drive Mode)
- Heated Front Seats
- Remote Keyless Entry & Charge Port Release
- Nissan Intelligent Key® with Push Button Start
- Bluetooth® Hands-free Phone⁸

MSRP Starting at \$29,010



S 30 kWh

S Content plus:

- 107 Mile Range²
- Quick Charge Port
- 6.6 kW Onboard Charger

MSRP Starting at \$32,450



SV

SV adds much more:

- 107 Mile Range²
- Quick Charge Port
- 6.6 kW Onboard Charger
- Heated Outside Mirrors
- Heated Steering Wheel
- 6 Speaker Audio System
- 17" Alloy Wheels

MSRP Starting at \$34,200



SL

SV content plus:

- 107 Mile Range²
- Leather-appointed Seating
- Heated Rear Seats
- Auto On/Off Aerodynamic LED Low-beam Headlights
- Fog Lights
- Cargo Cover

MSRP Starting at \$36,790

See what it's like to drive electric with our Feel Electric app available in iTunes and Google Play



Get to Know the 100% Electric Nissan LEAF®

- America's Best-Selling Electric Car¹
- Available Best-In-Class 107 Mile Range²
- Fun to drive - 100% torque off the line and seamless acceleration
- Drives almost 3 times further than the average driver's daily needs⁹
- Lower maintenance costs
- 3 years of roadside assistance is included¹⁰



QUESTIONS?

Contact your Nissan EV Business Development Manager: damian.herd@nissan-usa.com

To learn more about the Nissan LEAF® visit: NissanUSA.com/leaf

Locate your closest Nissan Dealership: NissanUSA.com/nissandalers

¹Source of data: InsideEVs.com. Cumulative Sales Data (December 2010 - September 2016). ²Comparison based on MY16 LEAF SV & SL vs. 2015 and 2016 non-luxury 100% electric vehicle competitors (Source: fueleconomy.gov). MY16 EPA range of 107 miles. Actual range may vary based on driving conditions. Use for comparison only. ³Eligibility subject to state law and regulations. Laws and regulations are subject to change and are not within control of Nissan North America, Inc. For additional information please see <http://www.nissanusa.com/leaf-electric-car/ev-incentives>. ⁴This offer applies to all new MY 2015 or later Nissan LEAFs (i) purchased or leased from a participating dealer that is located in a qualifying market, AND (ii) purchased or leased during the qualifying period for such qualifying market. Fleet customers eligibility subject to state law and regulations. Laws and regulations are subject to change and are not within control of Nissan North America, Inc. For additional information please see <http://www.nissanusa.com/leaf-electric-car/ev-incentives>. ⁵The incentives referenced are for informational purposes only. This information does not constitute tax or legal advice. All persons considering use of available incentives should consult with their own tax or legal professional to determine eligibility, specific amount of benefits available, if any, and further details. The incentives are not within Nissan's control and are subject to change without notice. Interested parties should confirm the accuracy of the information before relying on it to make a purchase. ⁶VPP LEASE OFFER: Excludes taxes, title, and license. \$2799 initial payment required at consummation. (INCLUDES \$10,825 manufacturer's rebate applied to \$171/Month lease. Offer valid only when financed through Nissan Motor Acceptance Corporation. Subject to residency restrictions. 2016 LEAF S Lease model 17016 subject to availability to well-qualified lessees through Nissan Motor Acceptance Corporation. \$29,875 MSRP incl. destination charge. Net capitalized cost of \$14,493 includes a \$595 non-refundable acquisition fee. Dealer contribution may affect actual price set by dealer. Monthly payments total \$6,156 at lease end, purchase for \$8,365 plus purchase option fee up to \$300 (except KS & WI), plus tax, or pay excess wear & use plus \$0.15 per mile for mileage over 12,000 miles per year. (As shown, 2016 LEAF SL with Pearl White Paint priced higher at \$304/month, 36 months, \$2799 initial payment required at consummation INCLUDES \$12,570 manufacturer's rebate applied to \$304/Month lease. Excludes taxes, title, and license. Offer valid only when financed through NMAC). Subject to residency restrictions. 2016 LEAF SL with Pearl White Paint Lease model 17216 subject to availability to well-qualified lessees through NMAC. \$38,050 MSRP incl. destination charge. Net capitalized cost of \$23,080 includes a \$595 non-refundable acquisition fee. Dealer contribution may affect actual price set by dealer. Monthly payments total \$10,944 at lease end, purchase for \$12,176 plus purchase option fee up to \$300 (except KS & WI), plus tax, or pay excess wear & use plus \$0.15 per mile for mileage over 12,000 miles per year.) Lessee is responsible for maintenance and repairs. A disposition fee is due at termination of lease term. No security deposit required. Must take delivery from new dealer stock. See participating dealer for details. Offer ends 1/3/2017 ⁷VPP incentives vary by model and actual savings will depend on model, trim and options selected. Not all Nissan models or trim levels are eligible for VPP. Prices do not include Destination and Handling charges, ICAP/RMP assessments, Dealer Documentation Fees, sales taxes, etc. Visit InsideNissan.com for full eligibility requirements and details. VPP is an optional dealer participation program. ⁸Availability of specific features is dependent upon the phone's Bluetooth® support. Please refer to your phone owner's manual for details. Bluetooth word mark and logos are owned by Bluetooth SIG, Inc., and any use of such marks by Nissan is under license. See <http://www.nissanusa.com/bluetooth> for details. ⁹Source: U.S. Department of Transportation Federal Highway Administration, 2015. <http://www.fhwa.dot.gov/ohim/onh00/bar8.htm> ¹⁰For complete information concerning roadside assistance coverage, conditions and exclusions, see your Nissan dealer and read the actual New Vehicle Limited Warranty booklet.